1 So, other than whatever communications ۵. occurred in the context of that letter, you are 2 3 unaware of other lease negotiations? That's correct. A. 3 Or preliminary lease negotiations? Q . 8 That's correct. A . 7 MR. HOLT: I would like to ask the 8 Court Reporter to mark a document as deposition exhibit three. It's a four-page document stamped on the front, duplicate. 10 1. 2. And I will give a copy to counsel for 12 Glendale. 13 MR. COHEN: Thanks. This is deposition 14 exhibit three? 15 MR. HOLT: Exhibit three. 18 (Whereupon, the Court Reporter marked 17 for identification as Deposition Exhibit March 18 three, a letter of December 20, 1991.) 19 BY MR. HOLT: O. The document in the left-hand-side 20 21 corner has a stamp, 80006, on the first page, and 22 there are stamps -- sequential numbers through the 23 next four pages. Again, the bottom left-hand 24 corner.

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If you would turn to page three of the

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document, which has the date stamped, 80003. If you would refer to the fourth paragraph.

I'm sorry, make that the third paragraph.

MR. SHOOK: Also to clarify something, I believe the date that you are referring to is

MR. HOLT: I'm sorry, my mistake. My copy isn't very clear. It's 80008.

If you turn to the third paragraph, the fifth line, it begins with the word, it. It reads:

It has entered into lease negotiations with representatives of the owners of the antenna site specified in the applications, although those negotiations have not been consummated.

Again referring to the period, July, 1990, through December, 1991, would you please state for the record your reaction, if any, to the sentence I have just read as it relates to the hotel?

- A. I have no recall of ever entering any lease negotiations.
- Q. Do you consider that statement to be incorrect?
  - A. The way it's stated, to the best of my

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knowledge it would stand incorrect, yes.

MR. HOLT: I would like to ask the Court Reporter to mark a document as deposition exhibit number four. Let the record reflect I'm handing a copy to -- I'll start with the Court Reporter, a copy to counsel for Glendale.

MR. COHEN: Is it four?

MR. HOLT: Yes. A copy to counsel for the witness and a copy to the witness.

(Whereupon, the Court Reporter marked for identification as Deposition Exhibit March four, a document.)

#### BY MR. HOLT:

Q. This is a three-page document. At the top it's identified as a declaration. And on the third page it's dated June 3rd, 1993, and there is a signature which states it was signed by the person called David A. Gardner.

If I can refer your attention to the third page of the declaration -- I'm sorry, the second page of the declaration.

Please forgive me, look at the first page of the declaration.

The fourth paragraph beginning with the words: In the early fall.

If you read down five lines, beginning with the sentence: I called; would you please read: I called Ready Mixed Concrete Company, the owner of the Lancaster site, and the Quality Inn, the owner of the Lebanon site.

I was informed by representatives of both companies that they were still willing to negotiate an agreement to make their respective properties available as sites for LPTV stations.

I generally discussed possible lease terms with both individuals.

Focusing your attention to the first sentence of that phrase I just read, would you please state your reaction for the record, if any, as to whether you received -- Do you recall receiving a call from a representative of Raystay?

- A. Number one, I'm not the owner of the Lebanon site.
- Q. As general manager of the Quality Inn, do you recall receiving any call from David A. Gardner?
- A. In 1991, as I have stated numerous times before this afternoon -- or morning -- No, I have no recall.
  - Q. Do you recall ever being informed by

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BY MR. HOLT:

of that statement?

David Gardner that -- I'm sorry, do you ever recall -- Focusing your attention on the sentence, I was informed by -- Flease forgive me.

MR. COHEN: Don't worry about it, Chris. It happens to everybody. Don't let it bother you.

Q. Focusing your attention to the second phrase of that, which states: I was informed by representatives of both companies that they were still willing to negotiate an agreement to make their respective properties available as sites for LPTV stations; would you please state for the record your recollection, if any, to the accuracy

A. I absolutely -- I have no recall as to this type of conversation.

Q. Would you focus on the final sentence of what I have just read, which begins: I generally discussed possible lease terms with both individuals?

And please state your reaction, if any, for the record as to the accuracy of that statement?

A. I have no recall of making that

1 comment.

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Q. No, I'm sorry, this is a statement that was made by David A. Gardner. Would you state your reaction to the statement as to whether it's accurate or not?

- A. I have no lease terms. I have no lease. I did not negotiate an agreement. I don't know what else you want me to say. I'm missing the question.
- Q. Well, a statement was made by David Gardner as indicated by the fact that this is a declaration in which he stated: I generally discussed possible lease terms with both individuals.

And I am asking for your reaction as to the accuracy of that statement.

A. The statement is taken out of the context of time. Okay, I have told everyone in this room, the initial contact with me, whether by phone or in person, I told them we would be interested in the possible negotiation of placing some kind of antenna, satellite dish, etc., on the roof of the Lebanon Valley Quality Inn.

However, they had to test it, check it.

make sure it would hold the weight -- this, that,

1 the height.

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My recall is that I signed a letter of intent. Nothing was ever discussed by me.

My recall is that nothing was ever discussed by me concerning the specifics of any type of future agreement.

Furthermore, without having specifications in front of me, how could I go into negotiations as far as trying to finalize these arrangements?

Does that answer the question?

Q. I think it does. I just have a couple more questions for you.

Going back to the initial contact that you spoke about that occurred in 1989, do you recall at the time of that contact whether there was another antenna on the roof of the hotel?

- A. Yes.
- Q. And what was the size of that other antenna, if you recall?
- A. My recollection is it's still there.

  It's a small whip antenna.
- Q. Did you discuss with the person that you spoke with back in 1989 whether the structure that he was proposing to put on the roof would be

comparable in size to the antenna that was on your roof at that time?

A. I discussed -- I remember discussing the possible interference in reception of that antenna.

We didn't get into -- I don't recall getting into the exact height in relation to that antenna.

But I remember I was left with the impression that it would be something that would not -- Unobtrusive. It would not be sesthetically degrading to the property. I made that very well known.

And, as I stated to you, when I got a copy of the antenna as presented to me, I almost fell over.

That was not the description I was given during the initial contact.

- Q. Do you recall whether you discussed with the person you spoke with whether the proposed antenna would pose any radiation hazard?
- A. I don't recall discussing radiation. I was just concerned about disrupting the reception of the existing antenna.

Plus I want to add at this point, and I

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think I said it earlier -- perhaps I didn't: Any final negotiations of this magnitude, our attorney would have been brought in, as he will validate.

Contracts of this caliber would be run through the attorney to draw it up from A to Z.

It would have to be, first of all, presented to the board of directors and okayed by the board of directors.

As I stated at this meeting: Did I ever bring this up to the board? The answer is:

It was too tentative. I didn't have sufficient information. I didn't have diagrams, schematics, nothing.

So it was so tentative that I thought this thing went south. I thought it was done. I'm shocked this is still alive.

Meaning I thought it died as a project.

- Q. At any time after the initial contact with the individual you spoke with in 1989, were you ever provided with a written copy of this sketch that you have referred to earlier?
  - A. No.
- Q. At any time after that visit, that contact, were you ever provided with an oral

description of the structure depicted in the sketch?

- A. To the best of my knowledge, no. Definitely not.
- Q. At any time after the contact, were you ever provided with any information about the size or weight of the structure depicted in the sketch?
  - A. No, not to my knowledge.

Again, I make the statement, when I saw the sketch you presented to me, I went into shock.

Had I known previous to the literature you sent me in the mail about the height, weight, size, or anything related to the nature of this particular antenna, why would I have gone into shock?

Q. Well, you have referred earlier to the letter of intent.

In light of what you have seen in the antenna sketch, would you have signed the letter of intent that you referred to?

- A. No.
- Q. Who, to your knowledge, during the period, July, 1990, through December, 1991, had any information about your previous contact with the individual who called you about the LPTV site?

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- A. Don Yordy and my administrative assistant at that time, who I don't know who -- I would have to look in the personnel records. I don't know who that was.
  - Q. The administrative assistant?
  - A. My secretary.
- Q. But focusing on the period, July, 1990 through December, 1991, do you recall whether you had the same administrative assistant that you had in 1989?
  - A. I don't recall that.
- Q. You don't recall if there is -- When you were initially contacted about the LPTV site in 1989, you had an administrative assistant, correct?
- A. I have had one ever since I have been there, yes.
- Q. And you don't recall whether that was the same person who was there?
  - A. (Indicates no.)
- Q. If anyone else at the hotel, any of your department heads had received a call on the matter involving LPTV stations and possible use of the hotel as a site, what, if anything -- Let me rephrase.

Does the hotel have any policy about

referring matters to you that -- If one of your department heads receives a call or communication of any sort regarding a matter with which they are unfamiliar, what, if anything, is the hotel's policy as to how that individual should handle that contact?

- A. Simple: They refer it to the manager.
- Q. And the manager is --
- A. Barry L. March.
- Q. And those are standard instructions?
- A. Yes.
- Q. I want to apply that question, the same question, to the officer of the Quality Inn who maintains offices at the hotel.

If any of those individuals had received a call concerning a matter involving LPTV facilities --

A. Let me make that easy for you. There was a retirement of one of our officers who worked out of her home entirely.

The new person that took it over moved the file cabinets into this -- I described where on the hotel property. I think he was there one day or maybe several hours at a desk, and from that time period he has been working out of his home.

| 1  | A. So the likelihood of an officer                |
|----|---|
| 2  | answering the phone on business is so remote, you |
| 3  | know. It's hardly worth thinking of questioning.  |
| 4  | Q. Do you recall when that transition             |
| 5  | occurred?   |
| 6  | A. Fox retired about two years ago.               |
| 7  | MR. KRAUSE: About a year ago.                     |
| 8  | THE WITNESS: Maybe about a year ago,              |
| 9  | about a year.                                     |
| 10 | Plus Mr. Hill, who is the secretary-              |
| 11 | treasurer, would have either referred the call to |
| 12 | me or taken a message and turned it over to me.   |
| 13 | He would not have handled and conducted           |
| 14 | any business transaction of this nature, or       |
| 15 | conversation of this nature, without coming       |
| 16 | immediately to me and sharing it.                 |
| 17 | MR. HOLT: I have no further questions.            |
| 18 | Thank you.  |
| 19 | MR. SHOOK: I have a few.                          |
| 20 | EXAMINATION                                       |
| 21 | BY MR. SHOOK;                                     |
| 22 | Q. With respect to the letter of intent           |
| 23 | that has been referred to in a number of your     |
| 24 | responses, could you describe for us what that    |

letter of intent is?

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- A. You do not have a copy?
- Q. I, personally, do not.
- A. Okay. The letter of intent is a letter that, basically, has information in it.

There is one line checked with an X, and it simply says it on the top: Letter of intent.

And it is very -- It's going to be admitted, isn't it? I mean I'm not a lawyer.

I won't look at it that way. My signature is affixed to the bottom. It says: See top letter of intent, and it has an X on one of the lines, one of the multiple lines that go across.

It has a height of building as far as above sea level, how high we are above sea level.

It has base, thirty feet, period, as far as the dimension and things, basically that.

That's the stuff that's on there.

It does not have the height of the antenna or how many antennas, to my knowledge, from reading it, my recall.

Very vague in nature. It does have as far as dollars, five hundred dollars a month, period.

Q. This was a document that you prepared

| 1  | and sent to someone?                                      |
|----|---|
| 2  | A. No, sir.   |
| 3  | Q. Can you tell me then, was this a letter                |
| 4  | that was sent to you?                                     |
| 5  | A. Yes.   |
| 6  | Q. And did you check and sign?                            |
| 7  | A. I didn't check anything, sir.                          |
| 8  | Q. You just signed your name?                             |
| 9  | A. Yes.   |
| 10 | Q. This letter came from Raystay to you?                  |
| 11 | A. To the best of my knowledge, yes.                      |
| 12 | Q. With respect to the antenna that you                   |
| 13 | have referred to that's presently on the roof of          |
| 14 | the hotel, is that the only antenna up there?             |
| 15 | A. To the best of my knowledge, yes.                      |
| 16 | Q. And is that the only antenna that has                  |
| 17 | been up there for the past five years?                    |
| 18 | A. It was there before I came on June 3rd,                |
| 19 | 1985. Installed May 1988 per Contract. (Approximate date) |
| 20 | Q. Could you tell us what this antenna is                 |
| 21 | for?  |
| 22 | A. I believe it's an antenna for the cable                |
| 23 | TV. I'm not sure. I wanted to check that before I         |
| 24 | came. I don't recall, but I think that's what it's        |
| 25 | for.  |

| w        | x,   |
|----------|--|
| 2        | antenna to receive signals? In other words, for                |
| 3        | there to be some kind of television service in the             |
| 4        | hotel, that that's what this antenna is there for?             |
| 5        | A. Excuse me, correction. It just came to                      |
| 6        | my memory. I rent that space.                                  |
| 7        | Q. You, personally, rent that space?                           |
| 8        | A. The Lebanon Valley Quality Inn rents                        |
| 9        | space to a company that gives us a monthly                     |
| 10       | installment for that space on a rental basis.                  |
| 11       | Q. So there is a lease agreement                               |
| 12       | concerning this antenna, and the hotel receives a              |
| 13       | certain amount of money each month?                            |
| 14       | accoment with the degree we require the second of the correct. |
| 15       | A. It's a very small antenna. To the best                      |
| 1.6      | of my knowledge I don't even think you can see it              |
| 17       | from ground level. It's a whip antenna. It's                   |
| 18       | single. It's thin.   |
| 19       | Q. Do you recall there being any                               |
| 20       | discussions with anyone as to what would happen to             |
| 21       | that antenna and/or the lease that concerns that               |
| 2 2 °    | antenna in the event an LPTV site was placed at                |
| 23<br>23 | your hotel?  |
| 24       | A. Yes. As I stated earlier, I                                 |
|          |  |

acknowledged there was an antenna up there.

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|       | 1  | As I stated earlier. I was concerned               |
|-------|----|--|
|       | 2  | about the proposed antennas interfering with the   |
|       | 3  | reception of the existing antenns. I remember that |
|       | 4  | vividly.   |
|       | 5  | Q. That's a conversation that you would            |
|       | 6  | have had with the Raystay representative?          |
|       | 7  | A. Initial contact, yes.                           |
|       | 8  | MR. SHOOK: No further questions.                   |
|       | 9  | MR. COHEN: Thank you, Mr. March. Can               |
|       | 10 | we go off the record?                              |
|       | 11 | (Whereupon, there was a discussion off             |
|       | 12 | the record.)                                       |
|       | 13 | (Whereupon, at or about 12:50 p.m., the            |
| ,,,,, | 14 | deposition was concluded.)                         |
|       | 15 |  |
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## REPORTER'S CERTIFICATE

ő

I HEREBY CERTIFY that I was present upon the hearing of the above-entitled matter and there reported stenographically the proceedings had and the testimony produced; and I further certify that the foregoing is a true and correct transcript of my said stenographic notes.

Ofed W. K. Man

ALFRED W. KERSHAW, RPR

Official Court Reporter

# CERTIFICATE

I.

| 2  | I, BARRY L. MARCH, do hereby certify   |
|----|--|
| 3  | that I have read the foregoing deposition given by me on   |
| 4  | September 10, 1993, and I certify it to be a true and  |
| 5  | correct transcript of my said deposition. In the event   |
| 6  | that I desire to make changes in the form or substance   |
| 7  | of my deposition, said changes will be listed below  |
| 8  | along with my reasons for making them.   |
| 9  | PAGE LINE CHANGE AND REASON FOR MAKING CHANGE  |
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| 11 | 115 19 Checked date installed on contract.   |
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| 19 | Sary/March   |
| 20 | BARRY L. MARCH   |
| 21 | Sworn and subscribed to before   |
| 22 | me this 11 day of <u>Otofo</u> , A.D., 1993.   |
| 23 | C_La   |
| 24 | Notary Public  |
| 25 | ELENVISION Explication of the Commission of the  |
| 9  | and the second s |

STATE OF PENNSYLVANIA, COUNTY OF LEBANON Anita B. Haulmon Prothonotary of the Court of Common Pleas, in and for said County (said Court being a Court of Record), DO HERERY CERTIFY THAT NERCY L. Starrer whose name is subscribed to the certificate of proof, or acknowledgment of the annexed instrument, and thereon written, was at the time of such proof or acknowledgment a Motary Public , in and for said County of Lebanon, dwelling in said County, commissioned and sworn and duly authorized to take same. And further that I am well acquainted with the hand writing of such Notary Public , and verity believe the signature of said Certificate is gravine, and that the said instrument is executed and arknowledged according to the laws of the State of Pennsylvania. No seal required to be filled in dus Office. IN TESTIMONY WIREREOF, I have hereunto set my hand and affixed the Seal of said County and August Court this

#### SUBPOENAS/WITNESS CHECK#8039

No. MM 93-75

Lebanon, PA, August 6, 1993

IN RE: TRINITY BROADCASTING of FLORIDA, INC., et al

BARRY L. MARCH

LEWIS I. COHEN Cohen and Berfield, P.C. Board of Trade Building 1129 20th Street, N.W. Washington, D.C. 20036

00005976

SO ANSWER

Michael J. DeLeo, Sheriff, being duly sworn according to law, deposes and says that he served the within SUBPOENA/WITNESS CHECK #8039 upon BARRY L. MARCH, the within named, by handing a true and attested copy thereof, personally to Melissa McBride, Administrative Secretary at his place of employment, Quality Inn, 625 Quentin Road, Lebanon (City), Lebanon County, Pennsylvania, on August 6, 1993, at 12:00 o'clock P.M., and by making known to her the contents of the same.

Sworn to and subscribed before me

this 6th day of August, A.D., 1993

Zanka/ Notary Public

NANCY L STARVAL SEAL

Lebanen Lebanen Ceunty, Pa. My Cemnissien Expres: August 8, 1994

SHERIFF'S COSTS IN ABOVE PROCEEDINGS

Advanced costs paid on 8/04/93 Check No. 8038 Amount 45.00

Costs incurred: Amount 19.20 Refund: Check No. 399/ Amount 25.80

All Sheriff's Costs shall be due and payable when services are performed, and it shall be lawful for him to demand and receive from the party instituting the proceedings, or any party liable for the costs thereof, all unpaid sheriff's fees on the same before he shall be obligated by law to make return thereof.

Sec. 2, Act of June 20, 1911, P.L. 1072

SHERIFF



#### SUBPOENA

ORIGINAL - To be executed by the person who effects service and returned to the Secretary of the Commission.

#### UNITED STATES OF AMERICA

| IN THE MATTER OF   |   |                      |   |                              | , ka ji ji de |                                 |
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| TRINITY BROADCASTING OF FLA  | ORIDA                                   | lyr, ee in de l<br>S | a un dian<br>Do   | niant bia                    | M 93-75       |                                 |
| INC., et al.   |   |                      |   |                              |               |                                 |
|  |   | . )<br> }            |   |                              |               |                                 |
| THE PRESIDE  | NT OF THE U                             | NITED STAT           | ES OF AMEI  | RICA                         |               |                                 |
| Barry L. March   |   |                      |   |                              |               | GREETINGS                       |
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| fice of the Official Court<br>ame and official title of person authorized to   | take deposition                         |                      |   |                              |               |                                 |
| the city of Lancaster, PA  | on the 10t                              | h                    | day of  | eptemb                       | er            | , 19_93                         |
| 30 8   | j i 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 |                      | - 2 × 3 ±   |                              |               |                                 |
| 10 o'clock A. M., of that day,   | An Amphiber in                          |                      |   |                              |               |                                 |
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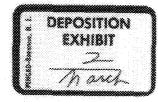
NOTICE: - Witness fees and mileage for attendance under this subpoens for service hereof are to be paid by the party at whose instance the witness is subpoensed, and every copy of this summons for the witness must contain a copy of this notice.

Service of subpoenes may be made by any citizen of the United States over the age of 18 years who is competent to be a witness, and is not a party to or in any way interested in the proceeding.

# PROOF OF SERVICE

| State of Permsylvania   |  |
|---|--|
| County of Labaron   | Fig. 18-4-weighter (v.B.) Sig. (1997) (1997)<br>gradien er er er er grade (1997) (1997)    |
|   |  |
| Michael J. DeLeo, Sheriff   | , being first duly swom, says:   |
|   |  |
| I am a citizen of the United States of America, over the age of eighteen year   | is, and not a barry to or at any way   |
| interested in the proceeding in which this subpoens was issued.   |  |
| On the <u>6th</u> day of <u>August, A.D.</u> , 19 $93$ , I served the $\gamma$  | vithin subpoens on the witness named   |
| therein at the address shown, by (Check method used.)   |  |
|   |  |
| (1) Delivering to and leaving with the witness personally a copy of said suexhibiting to said witness this original.  | bpoens and at the same time  |
| (2) Unable to effect service in the manner specified in the immediately pre copy at the principal office or place of business of the witness, to wit:  Served a true and attested copy thereof and Witness Melissa McBride, Administrative Secretary at the Quentin Road, Lebanon (City), Lebanon County, Penr known to ber the contents of the same.   | ceding section by leaving a<br>us Ck#8039 to<br>quality Inn, 625                           |
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| on the 6th day of <u>Alkhist</u> , A.D. 19 93 .   |  |
| 207 0   |  |
| with the second | . Am   |
| Subscribed and swom to me before this <u>6th</u> day of <u>August</u> NOTARIAL SEAL   | a Bakka  |
| NANCY L. STARNER, Netary Public Lebanen, Lebanen County, Pa.  | / Starrage   |
| My Commission Expires: August 8, 1994   |  |
| I certify that the person named herein was in attendance as a witness at  |  |
|   |  |
| <b>86</b>   |  |
| (DAY, MONTH, AND YEAR)  |  |
| and an ingag natur a company and the company<br>And the company and the company   | en kund vara vigaden fra vers 1954)<br><u>Transfrak de Svordanski de</u> Avan dik frikasi. |
| (NAME OF PERSON CERTIFYING)   | OFFICIAL TITLE   |

FCC Form 766 October 1985



## APPIDAVIT OF BARRY L. MARCH

- I, Barry L. March, hereby declare as follows:
- Manager of the Quality Inn Hotel, 625 Quentin Road, Lebanon, Pennsylvania (hereinafter the "Hotel"). Since 1988, I also have been a member of the Board of Directors of Greater Lebanon Hotel Enterprises, Inc., which is the corporate franchisee of the Hotel. As reflected in the documents attached to this Affidavit as Appendix A, I am the person identified in the Federal Communications Commission ("FCC") applications of the Raystay Company ("Raystay") for authority to construct low power television stations on Channels 38 and 55 in Lebanon, Pennsylvania.
- I was contacted either by telephone or in person, I cannot recall which, by an individual who expressed an interest in placing a small broadcast antenna on the roof of the Hotel. The caller (or visitor), whose name I cannot recall, explained that a survey had been conducted of the Lebanon Valley area and that the roof of the Hotel appeared to be one of the highest points in the area. He noted that a small antenna was already located on the roof and he asked whether the Hotel might be interested in renting out space for a second antenna. The caller led me to believe that he was talking about a thin, whip-like antenna or

some sort of small dish that would not be readily noticeable to our patrons.

- 3. Based on this impression, I told the caller that the Hotel might be interested in negotiating a lease, but that he should contact me again when he was ready to discuss terms. To the best of my knowledge, we did not discuss the prospective terms under which such a lease might be negotiated, nor did we discuss the specifics of his proposal for the antenna. I recall that, toward the end of the conversation, I gave him permission to inspect the roof to determine whether it would suit his needs. To the best of my recollection, the entire conversation lasted no more than a few minutes. During that time, I expressed nothing more than general interest in his vague proposal.
- 4. I believe that shortly after our conversation, either the caller or someone on his behalf visited the Hotel to examine the roof.
- 5. I recently have been shown the engineering sketch attached to this Affidavit as Appendix B. I understand that Raystay submitted this sketch to the FCC in applications it filed in March 1989 for two low power television station licenses. In reviewing the sketch, I can state with certainty that I did not tell the caller with whom I spoke in early 1989 that the Hotel would consider leasing roof space for a structure